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瑞安房地產
SHUI ON LAND

Shui On Land Limited

瑞安房地產有限公司*

(Incorporated in the Cayman Islands with limited liability)

(Stock code: 272)

ANNOUNCEMENT

PROPERTY SALES UPDATE FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2021

This announcement is made by Shui On Land Limited (the “**Company**”, together with its subsidiaries and associates, the “**Group**”) pursuant to the Inside Information Provisions (as defined under the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the “**Listing Rules**”) under Part XIVA of the Securities and Futures Ordinance (Cap. 571) and Rule 13.09(2)(a) of the Listing Rules.

The Company wishes to provide to its shareholders the attached property sales update which contains certain operating data of the Group for the third quarter ended 30 September 2021 (the “**Property Sales Update**”). The Property Sales Update is also available on the website of the Company (www.shuionland.com). The Property Sales Update has been prepared on the basis of internal management records. It has not been audited or reviewed by external auditor, and as such the data is for investors’ reference only. The Property Sales Update is not an offer or solicitation for the purchase or sale of any securities or financial instruments or to provide any investment service or investment advice.

Shareholders of the Company and potential investors should exercise caution when investing in or dealing in the securities of the Company.

By Order of the Board
Shui On Land Limited
UY KIM LUN
Company Secretary

Hong Kong, 15 October 2021

At the date of this announcement, the executive directors of the Company are Mr. Vincent H. S. LO (Chairman), Mr. Douglas H. H. SUNG (Chief Financial Officer and Chief Investment Officer) and Ms. Stephanie B. Y. LO; and the independent non-executive directors of the Company are Professor Gary C. BIDDLE, Dr. Roger L. McCARTHY, Mr. David J. SHAW, Mr. Anthony J. L. NIGHTINGALE, Mr. Shane S. TEDJARATI and Ms. Ya Ting WU.

** For identification purposes only*



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PROPERTY SALES UPDATE
FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2021

- For the third quarter of 2021, contracted property sales amounted to RMB3,825 million, comprising residential property sales of RMB3,823 million and commercial property sales of RMB2 million, respectively.
- For the third quarter of 2021, total gross floor area (“GFA”) of contracted property sales were 54,300 square metres (“sq. m.”) and 1,009 units of carpark.
- The average selling price of the signed contracts respecting property sales for the third quarter of 2021 was RMB71,900 per sq. m.
- Accumulated contracted property sales amounted to RMB15,940 million for the first nine months of 2021, comprising residential property sales of RMB15,697 million and commercial property sales of RMB243 million, respectively. Aggregated GFA sold for contracted property sales reached 290,100 sq. m. with the average selling price of RMB54,900 per sq. m. In addition, 1,352 units of carpark were sold in the first nine months of 2021.
- In addition to the contracted property sales reported above, as of 30 September 2021, the Group had recorded a total of RMB3,260 million of subscribed sales, which is expected to be subsequently turned into contracted property sales in the following months.

Note: This Property Sales Update has been prepared on the basis of internal management records. It has not been audited or reviewed by external auditor, and as such the data contained herein is for investors’ reference only.

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