



Press Release

Shui On Land Announces August 2017 Property Sales Update

[6 September 2017, Hong Kong] –Shui On Land Limited (“Shui On Land” or the “Company”, Stock Code: 272) announced property sales update for the month ended 31 AUGUST 2017.

Unaudited data for the first six months of 2017:

For the eight months ended August	Contracted property sales (RMB million)	Year-on-Year change (%)	Contracted property sold area (sq. m.)	Year-on-Year change (%)	Other Assets Disposal (RMB million)	Year-on-Year change (%)	Subscribed property sales (RMB million)	Year-on-Year change (%)
2017	6,832	-62%	144,400	-75%	4,133	144%	1,858	58%
2016	17,871		585,200		1,693		1,179	

In August 2017, contracted property sales amounted to RMB1,099 million, comprising residential property sales of RMB1,070 million and commercial property sales of RMB29 million, respectively.

In August 2017, total gross floor area (“GFA”) of contracted property sales were 14,900 square metres (“sq. m.”) and 185 units of carpark.

The Company’s average selling price of the signed contracts respecting property sales for August 2017 was RMB73,700 per sq. m..

Accumulated contracted property sales and other assets disposal amounted to RMB10,965 million for the first eight months of 2017, comprising residential property sales of RMB5,213 million, commercial property sales of RMB1,619 million and other assets disposal of RMB4,133 million, respectively. Aggregated GFA sold for contracted property sales reached 144,400 sq. m. with the average selling price of RMB47,300 per sq. m. In addition, 634 units of carpark were sold in the first eight months of 2017.

In addition to the contracted property sales and other assets disposal reported above, as of 31 August 2017, the Company had recorded a total of RMB1,858 million of subscribed property sales, which is expected to be subsequently turned into contracted property sales in the following months.

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About Shui On Land

Headquartered in Shanghai, Shui On Land (Stock Code: 272) is the flagship property development company of the Shui On Group in the Chinese Mainland with a proven track record in developing mixed-use, sustainable development communities. As of 30 June 2017, the Company has nine projects in various stages of development in prime locations of major cities, with a landbank of 11.7 million sq.m. (9.8 million sq.m. of leasable and saleable GFA, and 1.9 million sq.m. of clubhouses, car parking spaces and other facilities).

The Company was listed on the Hong Kong Stock Exchange on October 4, 2006, the largest Chinese real estate enterprise listed that year. Shui On Land was included in the Hang Seng Composite Index, HSCI Composite Industry Index - Properties & Construction, Hang Seng Composite LargeCap & MidCap Index and Hang Seng Stock Connect Hong Kong Index.

For further information please visit website www.shuionland.com

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