

## Press Release

### Shui On Land Announces July 2017 Property Sales Update

(4 August 2017, Hong Kong) Shui On Land Limited (“Shui On Land” or the “Company”, Stock Code: 272) announced property sales update for the month ended 31 JULY 2017.

In July 2017, contracted property sales amounted to RMB1,336 million, comprising residential property sales of RMB1,310 million and commercial property sales of RMB26 million, respectively.

In July 2017, total gross floor area (“GFA”) of contracted property sales were 16,800 square metres (“sq. m.”) and 43 units of carpark.

The Company’s average selling price of the signed contracts respecting property sales for July 2017 was RMB81,100 per sq. m.

Accumulated contracted property sales and other assets disposal amounted to RMB9,866 million for the first seven months of 2017, comprising residential property sales of RMB4,143 million, commercial property sales of RMB1,590 million and other assets disposal of RMB4,133 million, respectively. Aggregated GFA sold for contracted property sales reached 129,500 sq. m. with the average selling price of RMB44,300 per sq. m. In addition, 449 units of carpark were sold in the first seven months of 2017.

Unaudited data for the first seven months of 2017:

For the seven months ended July	Contracted property sales (RMB million)	Year-on-Year change (%)	Contracted property sold area (sq. m.)	Year-on-Year change (%)	Other Assets Disposal (RMB million)	Year-on-Year change (%)	Subscribed property sales (RMB million)	Year-on-Year change (%)
<b>2017</b>	<b>5,733</b>	<b>-65%</b>	<b>129,500</b>	<b>-76%</b>	<b>4,133</b>	<b>144%</b>	<b>2,795</b>	<b>19%</b>
2016	16,226		544,500		1,693		2,355	

In addition to the contracted property sales and other assets disposal reported above, as of 31 July 2017, the Company had recorded a total of RMB2,795 million of subscribed property sales, which is expected to be subsequently turned into contracted property sales in the following months.

*Note: This Property Sales Update has been prepared on the basis of internal management records. It has not been audited or reviewed by external auditor, and as such the data contained herein is for reference only.*

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## About Shui On Land

Headquartered in Shanghai, Shui On Land (Stock Code: 272) is the flagship property development company of the Shui On Group in the Chinese Mainland with a proven track record in developing mixed-use, sustainable development communities. As of 31 December 2016, the Company has eight projects in various stages of development in prime locations of major cities, with a landbank of 10.8 million sq.m. (8.6 million sq.m. of leasable and saleable GFA, and 2.2 million sq.m. of clubhouses, car parking spaces and other facilities). The Company was listed on the Hong Kong Stock Exchange on October 4, 2006, the largest Chinese real estate enterprise listed that year. Shui On Land was included in the Hang Seng Composite Index, HSCI Composite Industry Index - Properties & Construction, Hang Seng Composite Midcap & Small Cap Index and SH-HK Stock Connect list.

For further information please visit website [www.shuionland.com](http://www.shuionland.com).

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