



Press Release

Shui On Land recorded RMB450 million of subscribed property sales on the first day launch of Tower 3 “La Riva” in Wuhan Tiandi

(24 November 2014, Shanghai) Shui On Land Limited ("Shui On Land" or the "Company", Stock Code: 272) today announced the pres-sale launch of Tower 3 “La Riva”, the high-rise residential building in Wuhan Tiandi, has received overwhelming market response last Saturday. A total of 48 residential units have been launched on the first day and 42 units have been sold with a sell-through rate of 88%. The average selling price exceeded RMB34,000 per square metre and the subscribed property sales amounted to approximately RMB450 million.

"La Riva" is located in the best part of the river view section of Wuhan Tiandi Lot B and has adopted Wuhan Tiandi's classic enclosure layout. It has also inherited Shui On Land's green building philosophy; being the very first project to introduce a ventilation system which can filter out pm2.5 particles and adopted intelligent home control system in Wuhan. In addition to that, Feng Cheng Property Management Limited, a wholly-owned subsidiary of Shui On Land, will also provide the top-tier "Bauhinia Distinguish Services" for the residents of "La Riva". Feng Cheng will endeavour to meet all the needs of the owners and tenants by catering one-stop services from pre-sale to after-sales, ranging from living and everyday life to property and assets management activities such as renting and resale.

Allan Zhang, Project Director of Wuhan Tiandi, said, "The city centre master-planned communities developed by Shui On Land are well received by the market because of their supreme locations and quality of the development. The strong sale results of Tower 3 of La Riva in Wuhan Tiandi are encouraging. We are accelerating the development of Wuhan Tiandi with Grade A office buildings, upscale shopping centers and an international high-end hotel coming on stream, and by leveraging the comprehensive master-planning of Wuhan Tiandi, “La Riva” will be developed into a premier international community and provide a brand new elite lifestyle.

– END –

About Shui On Land

Headquartered in Shanghai, Shui On Land (Stock Code: 272) is the flagship property development company of the Shui On Group in the Chinese Mainland with a proven track record in developing large-scale, mixed-use city-core communities and integrated residential development projects. The Company has eight projects in

various stages of development in prime locations of major cities, with a landbank of 12.5 million sq.m. (10.3 million sq.m. of leasable and saleable GFA, and 2.2 million sq.m. of clubhouses, car parking spaces and other facilities). The Company was listed on the Hong Kong Stock Exchange on October 4, 2006, the largest Chinese real estate enterprise listed that year. Shui On Land was included in the 200-Stock Hang Seng Composite Index Series and Hang Seng Freefloat Index Series in March 2007.

For further information, please visit our website www.shuionland.com

For media enquiries, please contact:

Shui On Land Limited

Hong Kong

Ms. Evan Hung

Tel: (852) 2879 1866

Email: corpcomm@shuion.com.hk

Mainland

Ms. Jessica Lu

Tel: (86 21) 6386 1818

Email: cc-sh@shuion.com.cn

Weber Shandwick

Ms. Ningning Wang

Tel: (86 10) 8569 2330

Email: NWang@webershandwick.com

About Wuhan Tiandi

Developed by Shui On Land, Wuhan Tiandi is situated in the Yongqing area of Hankou city centre. It is located on the Yangtze River front with an unrivalled view of scenic Jiangtan Park. Similar to the Taipingqiao redevelopment project in Shanghai, it is a mixed-use city-core development comprising residential, office, hotel, retail, dining and entertainment facilities. Its goal is to conform to the long-term planning and development strategy for Wuhan's internationalization.

With a site area of 610,000 sq. m, it will have a gross floor area of 1.68 million sq. m. The total amount of investment is around RMB10 billion.

For media enquiries, please contact:

Mr. Rex Zheng

Tel: (86 27) 8272 8395

Email: rex.zheng@shuion.com.cn