

**Press Release**

**Shui On Land Announces October 2013 Property Sales Update**

(6 Nov 2013, Hong Kong) Shui On Land Limited (“Shui On Land” or the “Company”, Stock Code: 272) announced property sales update for the month ended 31 October 2013.

In October 2013, contracted property sales amounted to RMB686 million for a gross floor area (“GFA”) of 42,100 square meters (“sq. m.”) and 22 units of carpark.

The average selling price per sq. m. of the Company for October 2013 was RMB16,200 per sq. m..

Accumulated contracted property sales amounted to RMB8,825 million for the first ten months of 2013, representing 98% of the Company’s full year property sales target of RMB9 billion. Aggregated GFA sold reached 370,100 sq. m. with the average selling price of RMB23,800 per sq. m.. In addition, 867 units of carpark were sold in the first ten months of 2013.

Unaudited data for the first ten months of 2013:

<b>For the first ten months ended October</b>	<b>Contracted property sales (RMB million)</b>	<b>Year-on-Year change (%)</b>	<b>Contracted property sold area (sq. m.)</b>	<b>Year-on-Year change (%)</b>
<b>2013</b>	<b>8,825</b>	<b>170%</b>	<b>370,100</b>	<b>123%</b>
2012	3,272		165,600	

In addition to the contracted property sales reported above, as of 31 October 2013, the Company has recorded a total amount of RMB943 million of subscribed property sales, which is expected to be subsequently turned into contracted property sales in the following months.

*Note: This Property Sales Update has been prepared on the basis of internal management records. It has not been audited or reviewed by external auditor, and as such the data contained herein is for reference only.*

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**About Shui On Land**

Headquartered in Shanghai, Shui On Land (Stock Code: 272) is the flagship property development company of the Shui On Group in the Chinese Mainland with a proven track record in developing large-scale, mixed-use city-core communities and integrated residential development projects. The Company has eight projects in various stages of development in prime locations of major cities, with a landbank of 12.9 million sq.m. (10.8 million sq.m. of leasable and saleable GFA, and 2.1

million sq.m. of clubhouses, car parking spaces and other facilities). The Company was listed on the Hong Kong Stock Exchange on October 4, 2006, the largest Chinese real estate enterprise listed that year. Shui On Land was included in the 200-Stock Hang Seng Composite Index Series and Hang Seng Freefloat Index Series in March 2007.

For further information about Shui On Land, please visit our website [www.shuionland.com](http://www.shuionland.com)

### **Shui On Land**

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