

## Press Release

### Shui On Land Announces May 2013 Property Sales Update

(6 June 2013, Hong Kong) Shui On Land Limited (“Shui On Land” or the “Company”, Stock Code: 272) announced property sales update for the month ended 31 May 2013.

In May 2013, contracted property sales amounted to RMB866 million for a gross floor area (“GFA”) of 33,700 square meters (“sq. m.”) and 540 units of carpark.

The average selling price per sq. m. of the Company for May 2013 was RMB25,700 per sq. m..

Accumulated contracted property sales amounted to RMB5,516 million for the first five months of 2013, representing 61% of the Company’s full year property sales target of RMB9 billion. Aggregated GFA sold reached 196,500 sq. m. with the average selling price of RMB28,100 per sq. m.. In addition, 680 units of carpark were sold in the first five months of 2013.

Unaudited data for the first five months of 2013:

For the first five months ended May	Contracted property sales (RMB million)	Year-on-Year change (%)	Contracted property sold area (sq. m.)	Year-on-Year change (%)
<b>2013</b>	<b>5,516</b>	<b>340%</b>	<b>196,500</b>	<b>240%</b>
2012	1,255		57,800	

In addition to the contracted property sales reported above, as of 31 May 2013, the Company has recorded a total amount of RMB1,401 million of subscribed property sales, which is expected to be subsequently turned into contracted property sales in the following months.

On 26 May 2013, the Dalian Tiandi project launched the first batch of residential apartments Splendid Bay located at Hekou Bay, Dalian, the People’s Republic of China. As of 31 May 2013, 127 units out of 214 units have been sold fetching a total amount of RMB138 million.

On 26 May 2013, the Company further launched Tower 1 of the residential apartments Wuhan Tiandi B11 erected on Lot B11 of the Wuhan Tiandi project. As of 31 May 2013, 31 units out of 58 units have been sold for a total amount of RMB215 million.

*Note: This Property Sales Update has been prepared on the basis of internal management records. It has not been audited or reviewed by external auditors, and as such the data contained herein is for reference only.*

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## **About Shui On Land**

Headquartered in Shanghai, Shui On Land (Stock Code: 272) is the flagship property development company of the Shui On Group in the Chinese Mainland with a proven track record in developing large-scale, mixed-use city-core redevelopment projects. The Company has eight projects in various stages of development in prime locations of major cities, with a landbank of 13.2 million sq.m.. (11 million sq.m. of leasable and saleable GFA, and 2.2 million sq.m. of clubhouses, car parking spaces and other facilities) The Company was listed on the Hong Kong Stock Exchange on October 4, 2006, the largest Chinese real estate enterprise listed that year. Shui On Land was included in the 200-Stock Hang Seng Composite Index Series and Hang Seng Freefloat Index Series in March 2007.

For further information about Shui On Land, please visit our website [www.shuionland.com](http://www.shuionland.com)

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