

## Shui On Land Limited 瑞安房地產有限公司\*

(Incorporated in the Cayman Islands with limited liability)
(Stock code: 272)

## Proxy Form for the Extraordinary General Meeting to be held on 23 December 2013

I/We (Note 1)				
of				
being the registered holder(s) of	shares (Note 2) of US\$0.	0025 each in the share capit	al of <b>Shui On Land L</b>	imited (the "Company"
HEREBY APPOINT THE CHAIRMAN OF THE MEETING	(Note 3) or			
of	Kong, 1 Harbour Road, Wan Chai, vith or without modifications) as s	Hong Kong, on Monday, 23 et out in the notice of the M	December 2013 at 3: leeting (the "Notice")	00 p.m. for the purposes and at such Meeting (or
ORDINARY RESOLUTIONS			FOR (Note 4)	AGAINST (Note 4)
1. "THAT:  (a) the investment by BSREP CXTD Holdings L.I. Holding Company Limited ("China Xintiandi" issued by China Xintiandi ("Convertible Per US\$500 million and US\$29 million into the Cor by the Company ("Company Shares") (subject to adj conditions of the investment agreement enter Brookfield on 31 October 2013 (as amended Agreement");  (b) the right of Brookfield, pursuant to a securityh China Xintiandi and Brookfield upon the issu contemplated by resolution 1(a) above (the "Smillion into China Xintiandi and the Compa Securities in an aggregate principal amount up to 27.35 million Warrants exercisable into up to 2 issued by the Company (with the number of V invested by Brookfield); and  (c) the transactions contemplated under (i) the Inveexchange agreement to be entered into by the Perpetual Securities and Warrants as contemplated Brookfield's right to exchange Convertible P Agreement"), in relation thereto, contemplated be and are hereby approved, ratified and confirmed;"	consideration for convertible pretual Securities") in an aggre mpany in consideration for 415 mi 415 million shares of US\$0.0025 ustment), pursuant to and in accoed into by, inter alia, the Compal and restated on 27 November and the convertible Perpetual Securityholders Deed"), to investing in consideration for addition to US\$250 million to be issued by 7.35 million Company Shares (su Varrants to be determined pro rat stment Agreement, (ii) the Security Company and Brookfield upon the dby resolution 1(a) above setting erpetual Securities into Company thereunder or in connection thereunder or in connection thereunder or in connection the security company and Brookfield upon the distribution of the securities into Company thereunder or in connection thereunder or inconnection thereunder or inconnecti	perpetual securities to be gate principal amount of lion warrants to be issued each in the capital of the rdance with the terms and any, China Xintiandi and 2013) (the "Investment", inter alia, the Company, ecurities and Warrants as tup to a further US\$250 tal Convertible Perpetual China Xintiandi and up to bject to adjustment) to be a to the principal amount wholders Deed and (iii) the eissue of the Convertible out, amongst other things, V Shares (the "Exchange")		
"THAT subject to the passing of resolution 1,     (a) the specific mandate to issue to Brookfield up to Share (subject to adjustment) be and is hereby (b) the specific mandate to issue to Brookfield Common Securities it holds (issued pursuant to resolution the terms of the Exchange Agreement and/or the HK\$3.25 (subject to adjustment) be and is here	approved and confirmed; and pany Shares to allow it to exchange in 1(a) and/or 1(b) above) into Co the Securityholders Deed at the ex	the Convertible Perpetual mpany Shares pursuant to		
<ol> <li>"THAT the Board be and is hereby authorised for and agreements and do such acts or things as they may in or expedient to implement or give effect to or in cot above and the transactions contemplated by the Invest Agreement and to agree to such variation, amendment interests of the Company."</li> </ol>	their absolute discretion consider nnection with or incidental to the ment Agreement, the Securityholde	to be necessary, desirable resolutions contemplated ers Deed and the Exchange		
Dated this day of	2013	Signature (Note 5)		

## Notes

- 1. Full name(s) and address(es) to be inserted in BLOCK CAPITALS.
- Please insert the number of shares registered in your name(s) to which this proxy relates. If no number is inserted, this proxy form will be deemed to relate to all the shares in the Company registered in your name(s).
- 3. If any proxy other than the Chairman of the Meeting is preferred, strike out the words "THE CHAIRMAN OF THE MEETING" and insert the name and address of the proxy desired in the space provided. A member may appoint one or more proxies to attend and vote in his stead. ANY ALTERATION MADE TO THIS PROXY FORM MUST BE INITIALLED BY THE PERSON WHO SIGNS IT.
- 4. IMPORTANT: IF YOU WISH TO VOTE FOR THE RESOLUTION, PLEASE TICK THE BOX MARKED "FOR". IF YOU WISH TO VOTE AGAINST THE RESOLUTION, PLEASE TICK THE BOX MARKED "AGAINST". Failure to complete any or all the boxes will entitle your proxy to cast his votes at his discretion. Your proxy will also be entitled to vote at his discretion on any resolution properly put to the Meeting other than those referred to in the Notice of the Meeting.
- 5. This proxy form must be signed by you or your attorney duly authorised in writing or, in the case of a corporation, must be executed either under its common seal or under the hand of an officer or attorney or other person duly authorised to sign the same.
- 5. In the case of joint holders of any share, any one of such joint holders may vote at the Meeting, either personally or by proxy, in respect of such shares as if he were solely entitled thereto. However, if more than one of such joint holders be present at the Meeting personally or by proxy, the vote of the joint holder whose name stands first in the register of members of the Company and who tenders a vote, whether in person or by proxy, will be accepted to the exclusion of the votes of the other joint holder(s).
- 7. To be valid, this proxy form together with the power of attorney or other authority (if any) under which it is signed or a certified copy thereof, must be deposited at the Company's place of business in Hong Kong at 34/F, Shui On Centre, 6-8 Harbour Road, Wan Chai, Hong Kong not less than 48 hours before the time fixed for holding the Meeting or any adjournment thereof (as the case may be).
- 8. The proxy need not be a member of the Company but must attend the Meeting in person to represent you.
- 9. Completion and return of the proxy form will not preclude you from attending and voting at the Meeting if you so wish. In such event, the instrument appointing a proxy shall be deemed to be revoked.
- \* for identification purposes only