

How to complete a Provisional Allotment Letter (PAL) 如何填寫暫定配額通知書

Please follow the following steps if you want to subscribe for all Rights Shares provisionally allotted to you:

如欲認購所有獲暫定配發之供股股份，請留意以下步驟：

Step 1: Please write a cheque / banker's cashier order made payable to "Shui On Land Limited - Provisional Allotment Account" and crossed "Account Payee Only".

步驟1: 請填寫支票/銀行本票抬頭人名稱為「Shui On Land Limited - Provisional Allotment Account」及以「只准入抬頭人賬戶」劃線方式開出。

Step 2: Please write the name of the bank on which the cheque / banker's cashier order is to be drawn.

步驟2: 請填寫支票/銀行本票的付款銀行名稱。

Step 3: Please write the cheque / banker's cashier order number.

步驟3: 請填寫支票/銀行本票號碼。

Step 4: Please provide your contact telephone number.

步驟4: 請提供閣下聯絡電話號碼。

Step 5: Please staple a cheque / banker's cashier order to the duly completed PAL and submit the application to Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong or 3rd Floor, Futura Plaza, 111-113 How Ming Street, Kwun Tong, Kowloon, Hong Kong by no later than 4:00 p.m. on Monday, 13 May 2013.

步驟5: 請將有關支票/銀行本票緊釘於已填妥的暫定配額通知書上，並遞交至香港灣仔皇后大道東183號合和中心17樓1712-1716室或香港九龍觀塘巧明街111-113號富利廣場3樓，惟不得遲於2013年5月13日(星期一)下午4時正。

Form A 表格甲

Please staple your payment here 請將股款緊釘在此

Reference is made to the prospectus issued by Shui On Land Limited (the "Company") dated 26 April 2013 (the "Rights Issue Prospectus") in relation to the Rights Issue. Terms defined in the Rights Issue Prospectus shall bear the same meanings when used herein unless the context otherwise requires.

Branch Share Registrar in Hong Kong: Computershare Hong Kong Investor Services Limited Shops 1712-1716, 17th Floor, Hopewell Centre 183 Queen's Road East Wanchai Hong Kong

Shui On Land Limited 瑞安房地產有限公司 (Incorporated in the Cayman Islands with limited liability) (Stock code: 272) (股份代號: 272) ON THE BASIS OF ONE RIGHTS SHARE FOR EVERY THREE EXISTING SHARES HELD ON THE RECORD DATE AT HK\$1.84 PER RIGHTS SHARE

Name(s) and address of the Qualifying Shareholder(s) 合資格股東姓名及地址

Form with fields for Name(s) and address of the Qualifying Shareholder(s), Name of bank on which cheque/banker's cashier order is drawn, Cheque/banker's cashier order number, and contact telephone number.

Chan Tai Man Flat A, 18/F, HK Building, Central HK.

XX Bank 000456 12345678

Table with 3 columns: BOX A (甲欄), BOX B (乙欄), BOX C (丙欄). Rows show Total number of Share(s) registered, Total number of Rights Shares provisionally allotted, and Total subscription monies payable.

A copy of this form, together with a completed Rights Issue Prospectus and a copy of any of these documents... The Excess Application Form has been registered by the Registrar of Companies in Hong Kong as required under Section 342C of Companies Ordinance.

Final form section with fields for bank name (XX Bank/XX銀行), amount (NINE HUNDRED AND TWENTY-THREE), date (26/04/2013), and signature (Chan Tai Man).

